

COMPANY PROFILE



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**ITLM AND ITS COMPANIES OPERATE THROUGH A NETWORK OF DIRECT BRANCHES AND EXCLUSIVE PARTNERS, CAPABLE TO COVER THE WHOLE WORLD WITH DOOR TO DOOR TRANSPORT SERVICES BY LAND, SEA AND AIR.**

Thanks to this network, ITLM can offer its Customer integrated Logistic services, LTL/LCL, FTL, Custom clearance services (Bounded warehouses, Fiscal representation ) and express/dedicated deliveries with daily departures to and from all EU and non-EU countries, included North Africa, countries of the former Soviet Union and Middle-East. In China, ITLM has 4 subsidiaries that guarantee a capillary coverage of China with Air and Ocean services.

**Relay on the experience of ITLM consultants to define the best solution for your shipments.**



**65**

Years of history



**250.000**

sqm of covered warehouse



**25**

Branches



**15**

Millions of packages



**500.000**

sqm of property area



**1.000+**

Collaborators

**YOUR PARTNER IN TRANSPORT AND LOGISTICS FOR OVER A HALF A CENTURY**

IN 1953 GIACINTO CHIESA FROM SENAGO (MILAN) FOUNDED ITALMONDO SPA, A LEADING INTERNATIONAL TRANSPORT COMPANY WITH HEADQUARTER IN VIA VALTELLINA, MILAN.

In the following years, Giacinto Chiesa starts investing in multiple activities, becoming a pioneer in Italy in the logistics and transports business. At the end of the Fifties, the new headquarter of the Company is built in Milano, Viale Carlo Espinasse 163, nowadays historical site of the Group, while the first commercial deals are established with many correspondents in America and Europe.

Between the Sixties and the Nineties, new branches are established in Piedmont, Veneto, Tuscany, Emilia Romagna and Lazio.

At the beginning of the Eighties, Franco Pozzi, Giacinto's son in law, joins the Company, starting a new phase of investment in real estate, adding new Office and warehouse to the Italian Network and contributing to develop new Business Partnerships. During the Nineties, Italmondo starts expanding in Asia, strengthening its relationships with some local partners.

Today the Group is managed by Federico Giacinto Pozzi Chiesa, current CEO.

ITLM includes 6 Companies with 25 branches. The Group offers a capillary service of logistics and transports in Italy, Europe and rest of the World.

In 2018 the strategic rebranding of ITLM unified the identity of the Group, enhancing its solidity, history and drive for innovation.



#### Strategic services:

- International road transport
- National transport
- Integrated logistics
- Groupage services
- Client consulting
- Customs
- Air freight transport
- Sea freight transport
- Custom services for private clients (customized shipments, express shipments and on appointment)
- 2MH services



#### INTERNATIONAL ROAD FREIGHT

Freight transport services in Europe, North Africa and Asia with an associated management of customs procedures.



#### NATIONAL ROAD FREIGHT

Road freight transport service throughout the country with groupage, full truck and part-load modes.



#### SEA FREIGHT

Customized services for shipping containers by sea to and from the major ports in the world.



#### AIR FREIGHT

Highly personalized air freight service safe and quality based on worldwide scale.



#### INTEGRATED LOGISTICS

E-logistics solutions for every business need, from purchase to physical distribution until warehouse management.



#### 2MH

Transport, delivery, installation and replacement of furniture and appliances of all sizes.



#### E-COMMERCE

Integrated logistics services and customized software solutions for the digitalisation of small and large business processes.

FOR MORE THAN 65 YEARS, ITLM HAS BEEN MARKET LEADER IN THE ROAD TRANSPORT FROM AND TO THE MAIN DESTINATIONS IN EU AND EXTRA-EU.

Thanks to the experience gained in over 65 years of history as Multimodal Transport Operator, ITLM is one of the few international operators to guarantee a wide range of services in the field of international road transport.

ITLM has expanded the range of LTL and FTL services both in European and Overseas markets.

ITLM has been present for years, and is constantly growing, in markets such as Maghreb, former Yugoslavia countries, former Soviet Union countries and the Caucasian Area through the professionalism and competence of mother language staff.

#### Customs services

Thanks to the "internal" customs procedures, ITLM is among the transport companies able to offer a complete range of customs solutions to guarantee fast, efficient and precise clearance. Our services include:

- Import / export procedures
- Customs warehousing (A3 - A4)
- Tax deposit
- Warehouse transit
- Tax representation
- Electronic connection with local customs authorities



#### Services:

- Door to door services
- Daily connections
- Groupage
- Full Truck Load
- Insurance advice
- Pallet transport in Europe
- Assistance in the compilation and presentation of the Intrastat model, for intra-community exchanges
- 'Light' tax representation service
- Warehouses A3-A4
- Intermodal transport

GROUPAGE, FULL TRUCK AND PART LOAD TRANSPORT SERVICES ALL OVER THE ITALIAN TERRITORY.

Since 1953 ITLM, leader in the field of logistics and transport, operates in Italy as MTO, Multimodal Transport Operator. In these 65 years of history it has built a range of services able to meet the needs of the ever-changing market. Modern means and facilities allow ITLM to provide a complete and personalized transport service throughout the country.

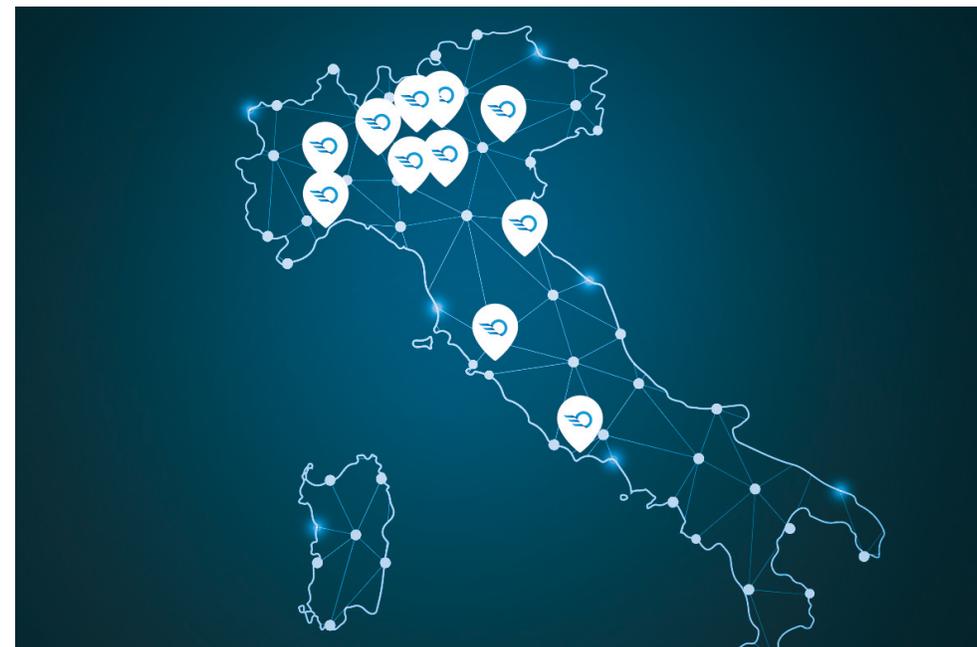
Taking advantage of a network of our own branches and established partners, ITLM is able to cover the national territory in a capillary way, including islands and disadvantaged areas.

Thanks to daily and intra-day connections with the main Italian industrial centers, ITLM guarantees a fast delivery service and efficient without ever neglecting the safety of the transported goods, which are carefully managed in the loading and unloading operations and in the warehouse handling.



Through automatic tracking systems and active data exchange with partners, the customer can track the path of their goods online. ITLM services include:

- Efficiency and respect of transit times
- High level of safeness of transported goods
- Accuracy in goods handling during the loading and unloading operations
- Real time of tracking all over the distribution process
- Shipping to islands and disadvantaged areas
- All Risk insurance



Services:

- B2B e B2C
- Door to door services
- Drop shipping
- Groupage
- Full truck Load
- Pallet shipments Italy
- All Risk insurance
- Deliveries by appointment
- Deliveries to the floor
- Tailored made services
- Integration through EDI, API and webservice
- Dedicated services

### CUSTOMIZED WORLDWIDE SERVICES FOR OCEAN FREIGHT LCL AND FTL.

Thanks to consolidated partnerships with the main global operators, ITLM is able to handle LCL and FCL shipments coordinating the collection and deliveries in various areas of the World and customize competitive prices based on the volumes of our Clients.



#### Services:

- FCL (full container loading)
- LCL (less than container loading)
- RORO shipment/Project forwarding
- International shipping of sea containers
- Projecting and planning of special routes
- Port to port / Door to door pickup & delivery
- Multimodal combination
- Internal navigation
- Insured shipping
- Weekly departures
- Fast operations
- Cargo management
- Updated information in real time
- Support in preparing all documentation



#### Services:

- Import / export services
- International transport
- Direct shipping and consolidation
- Air cargo transportation
- Transportation of perishable products
- Freight cargo transport
- Temperature-controlled transport
- Transport of dangerous goods
- Door to door services
- Customs operations carried out on the spot
- Special transport
- Partial or complete loads
- ISO certification

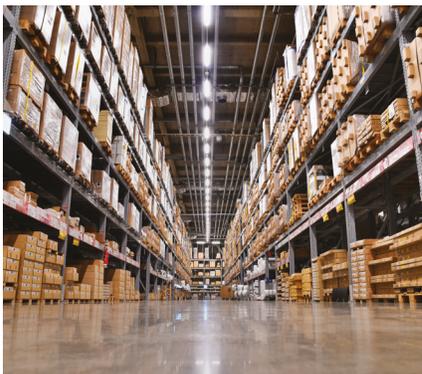
### HIGHLY PERSONALIZED AIR FREIGHT SERVICE WORLDWIDE SCALE.

The companies of the ITLM Group, as IATA Agent, are able to offer a complete range of air freight transport services to and from all over the world, approaching the needs of customers in compliance with delivery times, safety and cost competitiveness.

**E-LOGISTICS SOLUTIONS FOR EVERY BUSINESS NEED, FROM PURCHASE TO PHYSICAL DISTRIBUTION UNTIL WAREHOUSE MANAGEMENT.**

In recent years ITLM has specialized in e-commerce logistics through the creation of dedicated warehouses. ITLM is able to handle the receipt and verification of goods, the storage of the same, the automated management of picking and packaging and, finally, the labeling of the goods for final distribution.

Thanks to the proprietary WMS, ITLM is able to provide real time information on shipment tracking and status of goods



processed through every step of the process. This information is managed with the best technology available on the market for warehouse logistics.

**Distribution logistics and dedicated transport**

An integrated end-to-end supply chain management system is what characterizes the entire ITLM logistics platform. The company is integrated downstream with the main national and international couriers. Through a proprietary solution of shipping management (Sendabox), ITLM is able to define the best available solution for each shipment.

Thanks to the experience and flexibility of its consultants, ITLM is able to implement the logistics organization by designing customized solution for each type of customer and specific need.



**Services:**

- B2B and B2C
- Warehouse logistics
- Warehousing
- Logistics of wine and food products
- Picking & Packing
- Labeling
- Logistics management and transport software
- Real-time updating of the warehouse stock
- Real time tracking
- Monitoring dashboard
- Shipping optimization
- Integrations via API and standard plugins
- Transport and logistics consultancy

## TRANSPORT, DELIVERY, INSTALLATION AND REPLACEMENT OF FURNITURE AND APPLIANCES OF ALL SIZES.

ITLM is today among the leaders in Italy in the transport and assembly of furniture and home appliances. With the help of our own structure and highly qualified personnel, ITLM is able to offer, throughout Italy, furniture and home appliances transport service with delivery by appointment, whether they are products purchased online or in traditional shops. ITLM guarantees the highest quality in transport and punctual delivery.

### Dedicated Retail services

ITLM can offer to Retail customers a dedicated in-store delivery service with shelf positioning of any type of product.



### Services:

- Assembly and installation of electrical appliances and furniture at home
- Delivery by appointment
- Delivery to the floor
- Team of 2 or more people
- At least 2 attempts to deliver
- Real-time tracking of the transport
- Delivery and placing on shelves in stores
- Collection of electrical appliances for repairing and replacement products delivery



### Services:

- Logistics and micro-logistics for e-commerce
- Proprietary shipping management software
- WMS proprietary software
- C2C, B2C and B2B shipments
- Software integration with the main e-commerce frameworks
- Returns management through proprietary software
- Network owner of withdrawal points
- B2b ecommerce solutions

### SERVICES FOR E-COMMERCE B2B AND B2C

ITLM offers a wide range of services for digital companies ranging from traditional integrated logistics, to national and international shipments, from the various packaging solutions to the most advanced e-commerce services. ITLM follows its customers from the design to the creation of websites, from the management of logistics services to national and international online shipping. ITLM offers tailor made solutions, from automatic data exchange through API with any type of e-commerce portal or website to the coordination of logistics and micro-logistics, from automated shipment management with optimized sorting on multiple couriers to the one carried out through proprietary software for returns management.

# Supernova HUB

From Ideas to Revenues

IN 2015 SUPERNOVA HUB, THE CORPORATE VENTURE ACCELERATOR OF GC HOLDING WITH HEADQUARTER IN MILAN, VIALE ESPINASSE 163, IS BORN.

Developed after an idea of Federico Giacinto Pozzi Chiesa, Supernova Hub has created a set of innovative Companies based on deep skills in IT, e-commerce and smart logistics and on a proven successful investment model.

A successful path of open innovation, started back in 2014 with some relevant investments in R&D within Italmondo Group. The first Group startup is Sendabox, a shipping management platform for small and medium

e-commerce useful for optimizing logistics and supply chain processes. The success of this Company is only the first step towards the founding of Termostore, an innovative startup specialized in the online distribution and installing of HVAC systems through a full service digitalized platform unique in Italy.

Our team of developers and digital experts keeps on growing: today, after only 4 years of life, Supernova Hub is incubating 12 startup, with an overall investment in equity of 10 Million €. In 2018 Supernova Hub has been inserted in the CCIA lists as one of the 35 certificated Italian incubators.

**12**

INCUBATED  
STARTUP

**10**

MILLIONS € INVESTED  
IN INNOVATION

**14000**

SQM OF  
AVAILABLE AREA

**1600**

SQM OF  
OFFICE SPACES

**SUPERNOVA HUB HAS ACCELERATED 12 STARTUP, CREATING A SYNERGIC ENVIRONMENT AND AN INNOVATION DISTRICT FOCUSED ON E-COMMERCE & SMART LOGISTICS.**

But the startup are only the beginning of a wider project started by the incubator.

**Venture Capital & Financing**

Supernova Hub actively invests in the scale-up of young virtuous Companies with targeted financial transactions, entering in the active operational management in order to let them achieve in the mid term the economical and financial sustainability.

**Coworking**

Coworking spaces have been created inside Supernova Hub headquarter in Milan, renewing the historical building of Italmondo, to start a real innovation district inside the 14.000 sqm available. Modular spaces with essential and modern design, providing all the technological equipment and meeting rooms, to host the startup teams and third parties.

**Digital Consulting**

Supernova Hub relies on a team of consultants with specific skills to help the entrepreneurs and managers at the different stages of life of the startup, with targeted growing paths, development of proprietary technologies and all the useful and relevant tools needed for a proper digital transformation path. This consulting is dedicated also to third parties, professionals and students aiming to deep dive the digitalization process with experts.





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## LOGISTICS AND TRANSPORT

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WORLDWIDE



EUROPE AND CHINA



SPAIN



EASTERN EUROPE AND RUSSIA



GERMANY



CHINA



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## IT & DIGITAL CONSULTING

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E-LOGISTICS



DIGITAL CONSULTING



IT & SOFTWARE DEVELOPMENT



[itlmgroup.com](http://itlmgroup.com)

