



ASSITECA
CONSULTATIVE BROKER

Corporate Presentation

2019

Mission Statement



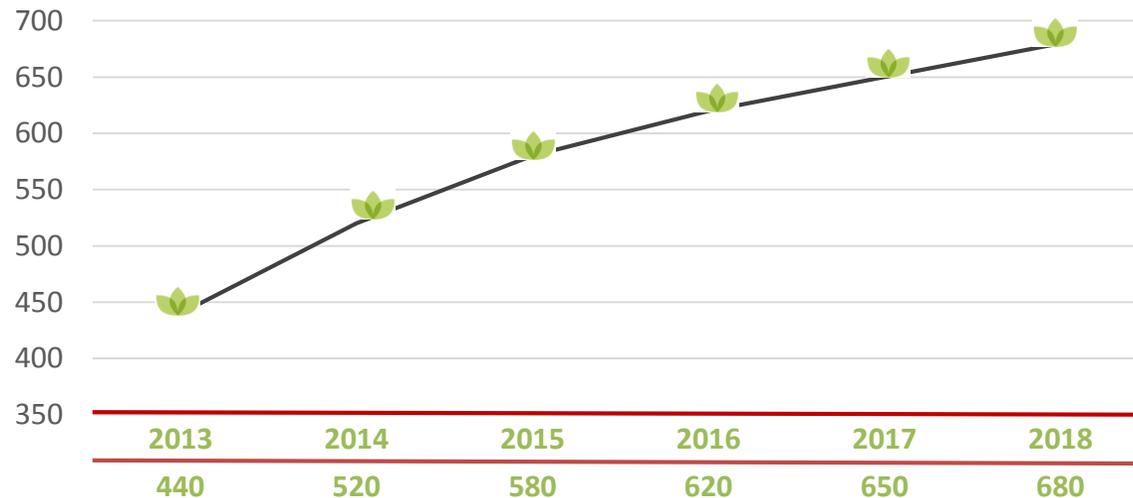
Our mission is to provide our clients with security so that they can concentrate on growing their business. We strive to create value and long term mutually beneficial relationships through experienced and knowledgeable employees furnishing tailor made insurance and risk management solutions.

Our profile



- ❖ Assiteca was established in 1982, and is now the largest independent insurance broker in Italy with a subsidiary in Switzerland and Spain.
- ❖ The Group has over 594 employees
- ❖ € 680.000.000,00 of premium is administered

Premiums (data in million euro)



Data updated June 2018

Where we are



- ❖ We are headquartered in Milan with offices throughout Italy: Milan, Ancona, Bari, Bologna, Campobasso, Catania, Cesena (FC), Firenze, Genoa, Lecco, Livorno, Modena, Naples, Pescara, Pordenone, Rome, Salerno, Turin and Verona, Republic of San Marino.
- ❖ We are present in Lugano, Switzerland and in Spain with offices in Madrid and Barcelona.
- ❖ In over 100 countries as a member of EOS RISQ and Lockton Global



Assiteca Milestones 1982 - 1997



Assiteca is created in Milano by a group of insurance professionals.

1982

With the philosophy of being closer to clients, first offices outside of Milano are opened. As of today the Assiteca Group has offices among the most important cities in Italy

1988

Assiteca is the insurance partner of more than 20 Industrial Associations.

1995

Since 1985 our Financial Report has been certified.

1985

Change in ownership via an MBO with a few of the founders (55%) and 3i (45%).

1991

First Italian broker to be UNI-EN-ISO 9001:2008 certified.

1997

Assiteca Milestones 1998 - 2010



www.assiteca.it

Assiteca is online with a website that is also a tool for clients.

First Italian Broker to produce a Social Balance Sheet.

Assiteca acquires EOS RISQ España.

1999

2003

2010

2001

2009

2010

Became shareholders in EOS RISQ N.V.

Assiteca acquires Taverna Srl.

Assiteca develops and promotes the first Risk Management Award in Italy.

Assiteca Milestones 2010 - 2016



Several Assiteca subsidiaries are merged into Assiteca Spa creating the largest privately held insurance broker in Italy.

2012

Infinas is acquired, and a 50/50 JV is formed with Italtbrokers Consulting named Assiteca & Co (acquisition finalized in 2016).

2015

Assiteca Sicurezza Informatica is founded to offer consulting on cyber security, submitting services like penetration test and vulnerability assessment.

2016

Assiteca takes over GPA Spa and ultimately in 2015 finalizes acquisition.

2013

On July 27th, Assiteca becomes the first broker to be publicly traded on an Italian exchange.
In 10 years Assiteca Group revenue has doubled to over € 60 mln driven by acquisitions and organic growth.

2015

Assiteca acquires Lertora F.Ili & Courtman Insurance Brokers based in Genoa.

2016

Assiteca Milestones 2017 - 2018



Assiteca acquires C.D.M. Insurance Brokers S.r.l. specialized in logistics and transportation industry.

2017

Assiteca adopts a new and innovative approach to Corporate Risk Management, enriching the traditional insurance brokerage business with specific consulting services aimed to integrate the offer of insurance solutions with internal risk management tools. The new pay off becomes "Consultative Broker".

2018

New insurance broker company based in Lugano: Assiteca SA.

2019

2017

Assiteca acquires 77% of Grupo Muntadas, a Spanish insurance broker based in Barcelona.

2018

Assiteca obtains the «Legality Rating» from the Italian Competition Authority that certifies the accuracy of the company policy and its founding ethical values.

Our Specialized Divisions



-  TECHNICAL
-  CARGO AND HULL
-  RENEWABLE ENERGY
-  CREDIT
-  PUBLIC ADMINISTRATION & HEALTHCARE
-  EMPLOYEE BENEFITS & WELFARE
-  AFFINITY & SMALL BUSINESS
-  INTERNATIONAL
-  CONSTRUCTION AND INFRASTRUCTURE
-  SURETY

Our International Service Offering



- ❖ Servicing partners in more than 100 countries around the world
- ❖ We provide international reach with personal service and a flexible approach to our clients requirements
- ❖ We work from a common set of service standards
- ❖ Our international growth is through mutually beneficial relationships with other brokers who share our culture
- ❖ Assiteca's International Division is specialized in creating Multinational Insurance Programs and servicing Multinational Companies

Our International reach



North America
Canada
United States

Europe
Albania
Armenia
Austria
Azerbaijan
Belarus
Belgium
Bosnia
Bulgaria
Croatia
Cyprus
Czech Republic
Denmark
Estonia
Finland
France
Georgia
Germany
Greece
Hungary
Ireland
Italy
Kosovo
Latvia
Lithuania
Luxembourg
Macedonia
Malta
Moldova
Netherlands
Norway
Poland
Portugal
Republic of San Marino
Romania
Russia
Serbia
Slovakia
Slovenia
Spain
Sweden
Switzerland
Turkey
United Kingdom
Uzbekistan

Middle East
Abu Dhabi
Dubai
Israel
Oman
Saudi Arabia

Asia Pacific
Australia
China
Hong Kong
Japan
Korea
India
Indonesia
Malaysia
New Zealand
Pakistan
Philippines
Singapore
Taiwan
Thailand
Vietnam

Central and Sud America
Argentina
Bolivia
Brazil
Chile
Colombia
Costa Rica
Dominican Republic
Ecuador
El Salvador
Honduras
Guatemala
Mexico
Nicaragua
Panama
Peru
Puerto Rico
Uruguay
Venezuela

Africa
Algeria
Benin
Burkina Faso
Cameroon
Central African Republic
Egypt
Gabon
Guinea
Ivory Coast
Lebanon
Madagascar
Mali
Mauritius
Morocco
Niger
Senegal
South Africa
Tunisia

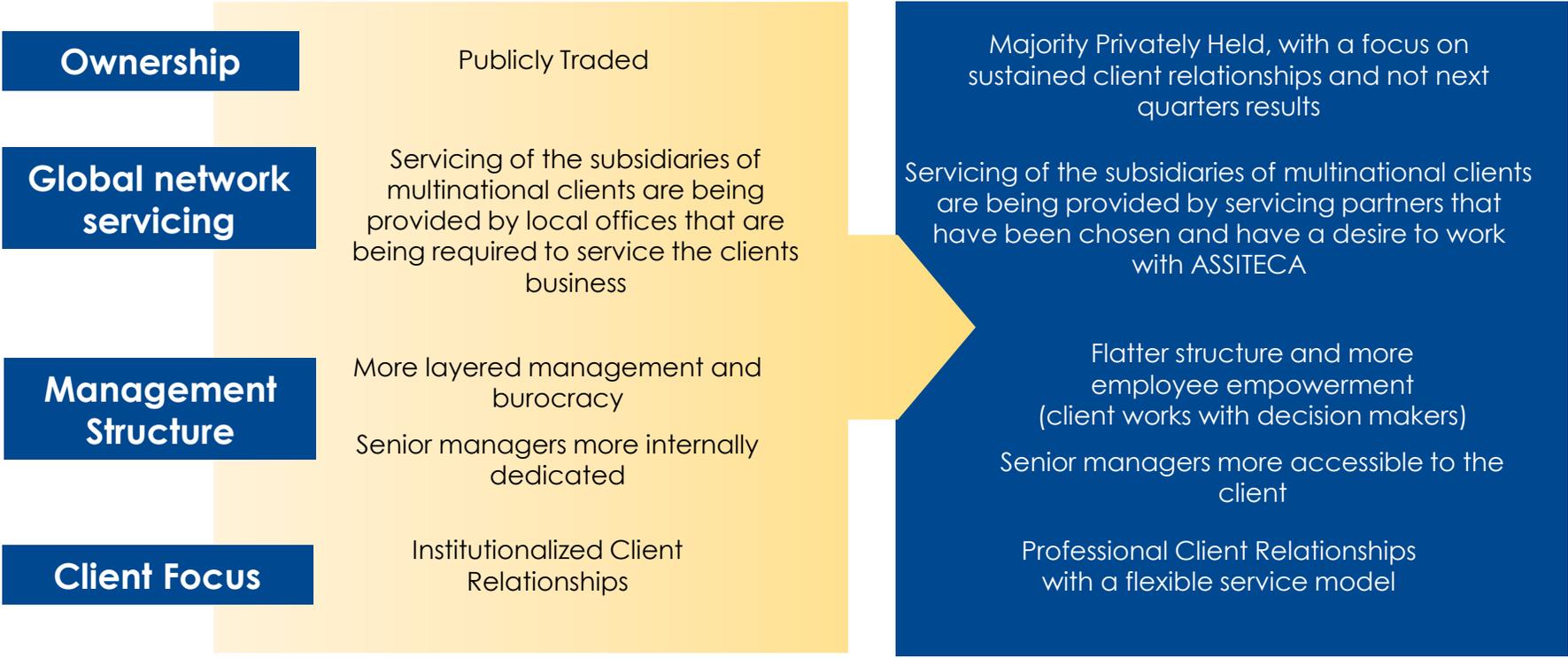
Assiteca difference



Global Brokers



& Servicing Partners





ASSITECA
CONSULTATIVE BROKER

www.assiteca.it
assiteca@assiteca.it